

# Vladimir Klinoshkov

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NewArtLine s.r.o.: <u>www.newartline.cz</u>

Traditional Soft Drinks: <u>www.mingaz.cz</u>

## Introduction

I can work in Russia and in Europe. I have all the permitting documents. Extensive experience in international trade and payments.

# Experience

09/2014 - until now	Director / Executive
	NewArtLine s.r.o.
	Developing the main goals of the company, managing employees, setting
	goals for them, communicating with government agencies, controlling
	accounting, communicating with bank officers, FA. Wholesale international
	trade (food, electronic components). Work with partners' accounts payable
	and receivable. Communication with partners, preparation of documents -
	contracts in English, Czech and Russian.
	Creation and maintenance of news portals: www.livenes.cz (sold),
	www.чеши.pф (closed). Design development and customization of the
	company website.
02/2017 - 06/2019	Responsible person
	Traditional Soft Drinks (NewArtLine s.r.o.)
	Communication with stores, organizing the delivery of goods, promoting
	goods at festivals and other public events, selling goods, managing a
	warehouse, preparing various documentation and promotional materials.
	Creation and management of the website www.mingaz.cz and online store
	www.mingaz.online (closed from 2019).
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07/2009 - 11/2015	Director / Executive
	OLiViER s.r.o.
	Development of business goals, communication with government
	institutions, personnel management, setting goals for employees,
	accounting. Management of the news portal www.iLoveCZ.ru.
	Communication with partners, preparation of documents - contracts in
	English, Czech and Russian. Development of promotional activities for

partners, communication with printers, graphics, designers, management of promotional materials. Cooperation with hotels, CK and CA, preparation for public contracts and subsequent participation, participation in fairs abroad. Active ticket sales via aaabilet.cz. Creation of a tourist information point - Spravočnaya N1. Delivery and organization of distribution of promotional materials in more than 300 locations in Prague and Karlovy Vary. Communication with reporters and much more.

07/2006 - 09/2014 **Director** OOO StroiPromCentr

#### 06/2006 - 01/2015 **Director**

#### **OOO STROIPROMCENTR (Russia)**

Wholesale trade in building materials (cement), international trade (food, other goods). Developing the main goals of the company, managing employees, setting goals for them, communicating with government agencies, controlling accounting, communicating with bank employees, creating a plan for working with partners in Russia and abroad, FA. Work with partners' accounts payable and receivable. Communication with partners, preparation of documents - contracts in English, Czech and Russian.

The company's annual turnover is more than 900 million rubles.

### **Knowledge and skills**

Languages:



1991 - 1995

### MGIDA

Economics and Administration

Accounting, macroeconomics, microeconomics, FoxPro programming, working with databases, clerk/assistant.